



Government of **Western Australia**
Department of **Commerce**

Local Content Report

May 2013

Contents

1. Introduction	3
2. The Resource Sector – Trends and Implications	5
3. State Government Actions: Post Local Industry Participation Framework	7
4. Liaison with the Commonwealth Government	10
5. Local Content Reporting	11
6. Conclusion	13
7. Appendix 1 – Summary of IFSP Reports	14
8. Appendix 2 – Publicly announced, locally awarded, resource sector contracts	15

1. Introduction

This is a further progress report on the implementation of the State Government's Local Industry Participation Framework (July 2011) and consequent actions and outcomes. It is the fifth in a series of such documents to be tabled by the Minister for Commerce and is intended to provide both Parliament and the people of Western Australia with a commentary on contemporary local industry participation trends and issues.

The previous four reports (May and November 2011, May and November 2012) can be accessed at the Department of Commerce's website:

[http://www.commerce.wa.gov.au/ScienceInnovation/Content/About Us/Key focus areas/Local Industry Participation/State Government reports.html](http://www.commerce.wa.gov.au/ScienceInnovation/Content/About%20Us/Key%20focus%20areas/Local%20Industry%20Participation/State%20Government%20reports.html)

Despite the relative slowing in the rate of introduction of new resource projects since September 2012, the Western Australian economy continues to perform well across a range of indicators. These include State domestic product, employment, business investment, retail sales, exports and population. Consequently, the State remained a major contributor to the national economy.

The decisions to defer or recast a number of projects have not materially affected the short term outlook for the State. Deloitte Access Economics, CommSec, JP Morgan, the Reserve Bank, the Chamber of Commerce and Industry of Western Australia and the Bureau of Resources and Energy Economics have all provided forecasts with an expectation that levels of resource based construction activity will peak in 2013/14.

According to the Department of State Development, there are more than \$175 billion worth of projects either committed or under consideration for the State during the next few years.

In the longer term, the nature of the mineral and energy sectors' stimuli to the Western Australian economy will shift to greater gains in production and export sales.

The ongoing buoyancy, in the November 2012 to April 2013 period, is reflected in the increase from \$30 billion to approximately \$43 billion in the level of publicly announced, locally awarded, contracts which has occurred since July 2011. It is estimated that this translates to more than 108,000 jobs for the State.

Continuing high levels of local content were also a feature of the reports received over the last 6 months from projects operating through State Agreement Acts.

A further positive aspect of the period is the growing evidence of the effectiveness of the assistance provided by the State Government to local companies seeking to expand their supply relationship with major projects. Some 40 small to medium sized businesses which received funding assistance through the State Government's Industry Facilitation Support Program (IFSP) have reported the outcomes of this initiative included the realisation of contract award decisions of more than \$84 million, 88 new jobs and 10 apprenticeships.

Business investment in Western Australia increased 33 per cent in real terms in 2012, well above its 15 per cent annual average growth over the past five years. The State accounted for 30 per cent of Australia's business investment in 2012.

The value of engineering construction rose 43 per cent to \$45 billion in Western Australia in 2012 and the volume of engineering construction work done rose 40 per cent in 2012.

Western Australia's employment rose 1.9 per cent over the 12 months to March 2013. The State's unemployment rate was 4.7 per cent in March 2013 as opposed to Australia's unemployment rate of 5.6 per cent.

2. The Resource Sector - Trends and Implications

Large scale investment in mineral and energy projects follow a cyclical pattern of project initiation, construction and operation. This is confirmed by the Bureau of Resource and Energy Economics in its September 2012 and April 2013 reports. The Bureau noted resource activity is a part of a cycle, beginning in 2002 and forecast to end in the 2020s. Therefore, to a significant extent, the transition from peak levels of activity, associated with construction to the more moderate operational phase, could be anticipated.

However, allied to this has been increasing levels of competition from alternative sources of supply across a significant range of mineral and energy commodities. For example, the transformation occurring in the United States in terms of energy availability and pricing is having a direct impact upon Western Australia's prospective projects. Other alternate sources of supply are often located in lower cost economies.

A further relevant dimension of global influence on the State's economy is the impact of the continuing introduction of new forms of mineral and energy project design and construction, extraction/processing and transportation. In recent years, this has included increasing utilisation of international engineering and design hubs and modular construction. More recently, floating LNG production is becoming a more realisable investment option. Added to this is the continuing emergence of the trend towards remote and automated mine site management.

For example, it was reported, in April 2013, that Rio Tinto had moved more than 100 million tonnes of iron ore from its sites in the Pilbara using autonomous haul trucks, representing a 10 per cent improvement in time management.

These aspects emphasise the importance of the State Government continuing to maintain close and detailed exchanges with project proponents on their business and procurement models, as was stressed in the Framework document of July 2011.

A second implication of an increasingly complex and competitive situation is that local suppliers also need to ensure that they enjoy good communications with project proponents and have a clear understanding of procurement practices and requirements.

A number of recently completed reports (outlined in Section 3), which deal with various aspects of supplier engagement in this market, focus on the issues of access to information and ease of communication. This is especially critical for small to medium sized enterprises seeking to service this market.

Further evidence of the need for suppliers to remain abreast of project expectations has recently been provided to the Department of Commerce through meetings of the various local content steering committees. Data provided shows that up to 65 per cent of locally based suppliers failed to achieve pre-qualification status due to a lack of understanding of relevant benchmarks. This appears to particularly apply in areas such as quality management systems and occupational, health and safety standards.

In the light of this, the Department of Commerce is considering initiating a comprehensive series of “how to do business” booklets and seminars, in cooperation with major project proponents.

As outlined above, the progressive maturation of a number of projects will see movements from construction to operation phase. This transition is likely to open up greater opportunities for manufacturing and service delivery from regional locations.

In support of this, some major project proponents have indicated to the Department that their interpretation of local content will increasingly focus on integration into regional economies and communities as they move into an operational phase of 20 to 30 years duration.

3. State Government Actions: Post Local Industry Participation Framework

Through the Minister for Commerce, the State Government continues to progress the implementation of the Framework initiatives. Since November 2012, this has involved:

- The first round of the Industry Facilitation and Support Program (IFSP) closed at the end of June 2012. A second round of the IFSP, funded by Royalties for Regions, is currently open. Some 129 applications for assistance have been approved through both rounds representing a funding commitment of \$2.502 million.

It is a requirement of the IFSP that beneficiaries of assistance report outcomes from projects 6 months after project completion. To date, 40 reports have been received, representing assistance of \$800,000. These reports indicate that the projects, underpinned by IFSP, have resulted in contract awards of over \$84 million. Other benefits reported include increases in employment and engagement of apprentices, productivity gains and diversification of market base and improvements to quality and safety standards.

Appendix 1 provides a summary of the IFSP reports so far received.

Successful recipients that have reported positive business outcomes operate in industry areas that include steel fabrication, engineering, construction, equipment hire, plumbing, blasting, information technology and materials handling.

Companies accessing the IFSP reported favourably to the Department of Commerce on the simple, straightforward application and reporting process.

- Monitoring of publicly announced, resource sector, contract award decisions to locally based businesses show that approximately \$43 billion have been allocated since July 2011 (Appendix 2 provides a listing of these contracts).

Based on input/output tables developed by the Australian National University it is estimated that this flow of contracts has resulted in the maintenance or creation of 108,000 employment positions in the Western Australian economy.

The trend, referred to in previous Parliamentary Reports, of a diverse range of contracting activities encompassing both manufacturing and service industries has been maintained over the last 6 months.

- In December 2012, the Australian Steel Institute reported to the Minister for Commerce on options for the local steel fabrication industry in the face of increasing import competition. The State funded report highlighted the desirability of increased collaboration by local companies to enhance capacity and competitiveness together with a greater emphasis on marketing and communication.

The Department of Commerce is currently working with the Western Australian branch of the Australian Steel Institute to determine the feasibility of the establishment of a Steel Business Centre which would act as an independent, marketing and coordination arm for the local steel sector.

- Similarly, the State Government is finalising its position on the study, submitted by the Association of Professional Engineers Scientists and Managers Australia, on the future potential for the local engineering and design industry to participate in offshore energy developments. The production of the State funded study has had an initial benefit in terms of improved liaison between project proponents and the Association. Implementation of the recommendations, contained in the study, will be the subject of on-going communication between the Department of Commerce and the local engineering and design industry. Additionally, the Department will continue to liaise with the Commonwealth Government to pursue the idea of Perth becoming an international engineering and design hub, prospectively through such initiatives as industry and innovation precincts, as mentioned in Section 4.
- There is continuing progress into the feasibility and planning of the proposed Pilbara Fabrication and Services Common Use Facility Project. A range of detailed studies are anticipated to be completed in coming months.
- Supported by Royalties for Regions, the Department of Commerce is continuing to hold information briefings for local businesses on means of enhancing supply to markets including resource projects and state agency purchasing. As such, the briefings provide a forum to outline relevant policies and assistance programs available from both the State and Commonwealth Governments.
- Information briefings have now been held in seven regional centres, most recently in Collie, Mandurah and Northam. Attendance has totalled over 320 with consistently high levels of satisfaction being recorded through exit surveys. The Department of Commerce intends to follow up with attendees on subsequent take up of assistance in terms of additional employment, new business investment and contracts.

- In December 2012, the Department held an information and networking event for companies interested in supplying to African mineral and energy projects. Presentations were given by Ausdrill, Lycopodium and Scanalyse on market entry requirements and individual company experiences. The Department of Commerce is very grateful to these private sector organisations for their preparedness to share their respective business knowledge.
- During the election campaign, it was announced that the State Government would establish an overseas office in Nairobi which will involve the facilitation of Western Australia supply to African mineral and energy projects. The Departments of Commerce and State Development are liaising on future initiatives.
- The Technology and Industry Advisory Council has finalised its examination of factors influencing the ability of small to medium sized enterprises to supply to the resource sector. The Council endorsed report, containing a number of recommendations, is currently being reviewed by the State Government.
- The Department of Commerce continues to strengthen its relationships with major iron ore project proponents as part of the mapping of future prospects for the Western Australian steel fabrication industry. In particular Rio Tinto, in conjunction with the Department of Commerce, is organising an initial workshop on its business and procurement model and supply opportunities.
- In April 2013, the Department of Commerce issued a request for tender inviting bids to provide a vendor identification service covering major private and public sector projects and contracts over the next three years.
- Negotiations are proceeding with a major oil and gas proponent for a co-funded round of IFSP focusing on pre-qualification of regional suppliers covering both construction and operational requirements.
- During the State election campaign a funding commitment of \$2 million was announced to profile Western Australia as an attractive location for exploration activity and to promote local industry as suppliers to overseas resource projects. The Department of Commerce is liaising with the Department of Mines and Petroleum on this initiative.
- The Department of Commerce is working with the Department of State Development to provide input into the Australian Industry Participation Plan for the proposed Gorgon LNG project expansion.

4. Liaison with the Commonwealth Government

As has been outlined in previous Parliamentary Reports, the State Government has been actively encouraging the Commonwealth to take a more effective role in supporting Australian industry participation. In 2012, the Commonwealth introduced an enhanced approach to the employment of Australian industry participation plans and also commenced a revision of the Australian Industry Participation National Framework Agreement.

In August 2012, the Prime Minister's Manufacturing Taskforce released its report titled "Smarter Manufacturing for a Smarter Australia". The report contained over 40 recommendations.

In February 2013, the Prime Minister announced the Commonwealth's response to this report. A key initiative is the concept of "Industry and Innovation Precincts" entailing collaboration of all relevant parties around specific themes. Two precincts appear planned for Western Australia. The major of these could be focused on drawing together appropriate entities engaged in the offshore energy industry. This would include project proponents, research bodies and various strata of suppliers. Such a concept could also provide a vehicle for pursuit of the objective of Perth as an international hub for oil and gas activity.

A further aspect of the Commonwealth response of relevance to local industry participation is modification to the Enterprise Connect suite of industry assistance programs. The entry criterion for companies seeking to access assistance has been reduced in terms of turnover levels. Further, availability of assistance has been extended to the services sector. These are measures which Western Australia has been seeking, but the State Government has an abiding concern in regard to smaller and micro enterprises (specifically, Indigenous enterprises) that are still locked out of these programs because of prevailing turnover ceiling eligibility requirements.

Also of relevance is the Commonwealth's intention to introduce legislation during the second half of 2013 to establish an Australian Industry Participation Authority. At this point, the Authority is planned to have administration of the Enhanced Project By-law Scheme, and management of requirements for Australian industry participation plans (AIPPs). Consideration is also being given to the Authority overseeing the Enterprise Connect programs and national coordination of vendor identification services.

The proposed legislation will require close interaction with the States and Territories to avoid duplication and a lack of coordination. In particular, the relationship between the Commonwealth requirement for AIPPs and the use of such plans at a State level must be clarified.

The draft legislation can be accessed via:

<http://www.aussiejobs.innovation.gov.au/programs/Pages/AustralianJobsBill2013.aspx>

5. Local Content Reporting

Local content reports are submitted by companies operating under State Agreement Acts. These reports are submitted quarterly during the construction/expansion phase and annually throughout operation to demonstrate the outcomes of sourcing decisions. These figures are presented in a table that shows aggregated figures and percentages for the period of 1 July 2012 to 31 December 2012.

The table shows an amalgamated 76 per cent operational local content during this period. This percentage remains relatively unchanged from the previous reporting period (an increase of 1.5 per cent), representing a consistently high level of local content.

Levels of local content for the expansion and construction phase have increased to 77 per cent, a 12 per cent increase from the previous reporting period.

Local content for the combined operational and construction/expansion has increased by 6 per cent since the preceding November 2012 Local Content Report.

Of notable mention is Woodside's North Rankin 2 project that has increased its local content during construction from 66 per cent, for its previous reporting period, to 88 per cent.

LOCAL CONTENT REPORTS - CUMULATIVE RESULTS/OUTCOMES (in \$s)								
FOR THE PERIOD: 1 July 2012 - 31 December 2012								
Operating Projects	Reports Received	Contracts Awarded over \$100K				Percentage of contract (nearest %)		
		WA	Other Aust	Overseas	TOTAL	WA	Other Aust	Overseas
Adelaide Brighton (Cockburn Cement)	1	242,277,553	444,626	33,513,421	276,235,600	88%	0%	12%
Birla Nifty	1	61,761,142	250,000	0	62,011,142	100%	0%	0%
Fortescue Metals Group	4*	319,748,959	232,058,469	716,845	552,524,273	58%	42%	0%
Iluka Resources	1	66,357,787	7,146,987	19,437,512	92,942,286	71%	8%	21%
Tronox (Tiwest Joint Venture)	1	393,045,599	16,174,607	14,270,407	423,490,613	93%	4%	3%
Woodside Energy (NWS)	1	335,977,060	58,256,905	61,006,027	455,239,992	74%	13%	13%
TOTAL OPERATING	9	\$1,419,168,100	\$314,331,594	\$128,944,212	\$1,862,443,906	76%	17%	7%
New Projects (including expansions)		WA	Other Aust	Overseas	TOTAL	WA	Other Aust	Overseas
BHP Billiton Iron Ore								
<i>Ore Body 24</i>		346,000,000	21,000,000.00	16,000,000	383,000,000	91%	5%	4%
<i>Port Headland Inner Harbour</i>		3,309,000,000	462,000,000	692,000,000	4,463,000,000	74%	10%	16%
<i>Jimblebar</i>		2,684,000,000	207,000,000	308,000,000	3,199,000,000	84%	6%	10%
<i>Yamima Power Station</i>		203,000,000	39,000,000	125,000,000	367,000,000	56%	10%	34%
CP Mining Management	2	184,133,893	12,996,780	30,452,732	227,583,405	81%	6%	13%
Rio Tinto Iron Ore (Pilbara projects)	2	2,789,556,010	258,975,979	214,466,533	3,262,998,522	85%	8%	7%
Simcoa	1	10,726,157	43,598	1,315,000	12,084,755	89%	0%	11%
Woodside Energy								
<i>North Rankin 2</i>	1	167,171,493	12,903,914	9,106,428	189,181,835	88%	7%	5%
<i>CWLH Oil Venture ***</i>	1		16,060,979	0	16,060,979	0%	100%	0%
Chevron (Gorgon)	2	2,515,750,000	132,320,000	1,170,500,000	3,818,570,000	66%	3%	31%
TOTAL NEW PROJECTS	17	\$12,209,337,553	\$1,162,301,250	\$2,566,840,693	\$15,938,479,496	77%	7%	16%
TOTAL ALL PROJECTS	26	\$13,628,505,653	\$1,476,632,844	\$2,695,784,905	\$17,800,923,402	76%	12%	12%
Notes: *Fortescue Metals Group currently reports quarterly								
**BHP Billiton figures are reported across the life to date (LTD) of the project. During the reporting period two local content reports were received								
***Woodside CWLH Oil Venture figure of \$16.06 million is for Australian content, Woodside was unable to allocate the value between WA and other States								

Chevron does not report under a State Agreement Act for the Wheatstone project, instead it reports on local content through a quarterly Steering Committee. On request, Chevron has provided the below aggregated figures for inclusion in this Local Content Report. These figures show a 26 per cent increase in WA content and a 28 per cent decrease in the value of work carried out overseas, since its last report.

FOR THE PERIOD: 1 October 2012 - 31 March 2013								
New Projects (including expansions)	WA	Other Aust	Overseas	TOTAL	WA	Other Aust	Overseas	
Chevron Wheatstone	1,038,098,447	136,088,790	357,805,259	1,531,992,496	68%	9%	23%	

The Department of Commerce intends to initiate a detailed analysis of reported local content figures for both operational and construction phases, to identify commonalities in procurement categories across each commodity group. This examination will facilitate benchmarking of contestable elements of a typical project.

6. Conclusion

The statistics presented in this report continue to demonstrate that the State's economy and local suppliers are deriving major benefit from resource project activity.

Economic commentators agree that Western Australia's future outlook remains strong in comparison to other States and Territories and many overseas' economies.

However, the scheduled transition for many projects from the construction to the operational phase, combined with increasing supply pressures from alternative locations point to a moderation in the degree of stimulus which can be anticipated in the medium term.

Such a scenario adds weight to the need to maximise the realisable opportunities for local industry generated by the State's resource projects. In particular, this means there is an on-going need for government to maintain close and detailed dialogue with project proponents on future intentions and global trends impacting on their local business and procurement models.

This dialogue has already proved fruitful in clarifying and expanding the government's understanding of the relative competitive position of the State's supply base, at both an industry and individual enterprise basis, while also demonstrating that in a global environment information exchange and communication is paramount.

The State Government welcomes feedback from any interested parties on the contents of this report. Comment can be provided to:

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Appendix 1 – Summary of IFSP reports, received to date

Outcomes Reported	Totals
New staff	87
New apprentices	10
Number of major contracts won	92
Total value of major contracts reported	\$82,985,777
Increase in productivity/cost reductions	27
FTE up skilled (training)	8
Enter new/larger market	15
Increased turnover	20
Diversification	2
Reported rise in health & safety levels	12
Total number of companies that have reported	39
Grant value	\$882,763
Leverage to \$1	\$94

Appendix 2 – Publicly announced, locally awarded, resource sector contracts

Appendix 2 - Publicly announced, locally awarded, resource sector contract								
Company	Location	Project Proponent	Project Location	Contract Details	Contract Value	Award Date	Information Source	Cumulative Total
ABB	CBD	Rio Tinto	Pilbara	To construct 17 power distribution substations.	100,000,000	14/03/2012	Media Monitors	-
Abesque Engineering	Nedlands	Shark Bay Resources Pty Ltd	Shark Bay	Design and Construction.	30,000,000	17/08/2011	Company Website	130,000,000
Abigroup	Belmont	Rio Tinto	Expansion Project	Rail formation framework agreement.	500,000,000	12/07/2011	Company Website	630,000,000
Abigroup	Belmont	Rio Tinto	Expansion Project	Rail formation earthworks (\$83,000,000).	-	13/09/2011	Company Website	630,000,000
Abigroup	Belmont	Fortescue Metals Group	Expansion Project	Rail embankment duplication.	42,500,000	13/09/2011	Company Website	672,500,000
Abigroup	Belmont	Rio Tinto	Rail capacity enhancement project	To build a railway and conduct associated civil works.	-	9/11/2012	Mining News	672,500,000
AGC Industries	Kwinana & Henderson	BHP Billiton	Jimblebar Iron Ore	Structural, mechanical and piping works for the inflow circuit of the plant.	48,000,000	23/07/2012	Mining News	720,500,000
AGC Industries	Kwinana & Henderson	Chevron	Gorgon Project	Fabrication of post metrology subsea spools. Awarded on behalf of Subsea 7 Australia.	-	31/10/2012	Company Website	720,500,000
AGC Industries	Kwinana & Henderson	Chevron	Gorgon	Fabrication of 2,800 shear keys.	8,000,000	Dec 2011	Gorgon Website	728,500,000

AGC Industries	Kwinana & Henderson	Woodside	Greater Western Flank	Fabrication of post metrology subsea spools. Awarded on behalf of Subsea 7 Australia.	-	01/01/2013	Media Monitors	728,500,000
AGC Industries	Kwinana & Henderson	Chevron	Wheatstone	Fabrication contract.	-	22/03/2013	Media Monitors	728,500,000
AusGroup	Kwinana & Henderson	Gindalbie Metals	Karara Iron Ore	Structural, mechanical and piping.	-	11/08/2011	Company Website	728,500,000
AusGroup	Kwinana & Henderson	Rio Tinto	Dampier Incremental Expansion	Structural, mechanical and piping.	30,000,000	14/09/2011	Company Website	758,500,000
AusGroup	Kwinana & Henderson	Rio Tinto	Brockman 4	Construction of pilot plant.	22,000,000	24/10/2011	Company Website	780,500,000
AusGroup	Kwinana & Henderson	Gindalbie Metals	Karara Iron Ore	Structural, mechanical and piping installation works.	160,000,000	16/03/2012	Mining News	940,500,000
AusGroup	Kwinana & Henderson	Southern Seawater Alliance	Desalination Plant	Structural, mechanical and piping installation of the main facility and fabrication of the secondary steelwork.	30,000,000	04/05/2012	The West Australian	970,500,000
AusGroup	Kwinana & Henderson	Chevron	Gorgon Project	High specification fabrication of stainless and carbon steel pipework, non-destructive testing, post weld heat treatment, blasting and LNG specification painting related to the LNG modules for trains 1-3.	80,000,000	23/01/2013	Company Website	1,050,500,000

Agility Logistics Australasia	Kewdale	Chevron	Gorgon Project	To provide logistics, stevedoring, and related services.	232,000,000	16/07/2012	ProjectConnect	1,282,500,000
Allmine/Arcon/Construction Industries Australia	Nedlands	MCC Mining	Sino Iron	General Construction.	53,000,000	13/10/2011	Company Website	1,335,500,000
Allmine/Arcon/Construction Industries Australia	Nedlands	MCC Mining	Sino Iron	Service Contract.	50,000,000	02/11/2011	Company Website	1,385,500,000
Allmine/Arcon/Construction Industries Australia	Nedlands	Downer EDI	Undisclosed	Undisclosed.	10,000,000	09/04/2012	Business News	1,395,500,000
Allseas Construction Contractors	Perth CBD	Apache Energy	Julimar Development Project	Transportation and pipeline equipment.	500,000,000	05/10/2012	Business News	1,895,500,000
Alltype Engineering	Naval Base	Chevron	Gorgon Project	Supply and fabrication of temporary bracing and sea fastening.	-	18/04/2013	Company Website	1,895,500,000
Ansaldo STS Australia	Canningvale	Rio Tinto	Roy Hill Iron Ore	To provide the signalling and telecommunications system for heavy rail traffic with satellite positioning.	15,100,000	02/05/2012	Mining News	1,910,600,000
Ansaldo STS Australia	Canningvale	Rio Tinto	Iron Ore tenements in the Pilbara	To develop and deliver a heavy-haul railway automation system.	317,000,000	17/07/2012	Mining News	2,227,600,000
Ansaldo STS Australia	Canningvale	Rio Tinto	Iron Ore tenements in the Pilbara	Upgrades for capacity and efficiency enhancements to Rio Tinto Iron Ore's long-distance heavy-haul rail network.	44,000,000	10/12/2012	Projectory	2,271,600,000

ATCO	CBD	Chevron	Wheatstone	Miscellaneous works.	400,000,000	28/05/2013	Business News	2,671,600,000
Ausco	O'Connor	BHP Billiton Iron Ore	Packsaddle	540 Room Villages.	24,000,000	28/09/2011	Company Website	2,695,600,000
Ausco	O'Connor	Roy Hill	Roy Hill Iron Ore	Accommodation Unit Supply; Accommodation Unit Hire; Rail Camp - Kitchen and Dining Room Supply Including Port Kitchen Camp; Ancillary Buildings Rail.	50,000,000	10/04/2012	ICNWA	2,745,600,000
Ausco	O'Connor	Hancock Prospecting	Roy Hill Iron Ore	4 x 500 Man Camps.	35,000,000	07/10/2011	ProjectConnect	2,780,600,000
Ausdrill	Canningvale	Fortescue Metals Group	Solomon	Production Drilling.	75,000,000	26/07/2011	Mining News	2,855,600,000
BAE Systems	Henderson	Chevron	Wheatstone Project	To provide offshore satellite communications.	10,000,000	20/07/2012	Company Website	2,865,600,000
BGC Contracting	Hazelmere	Hancock Prospecting	Roy Hill Iron Ore	Build an aerodrome and two key roads.	120,000,000	20/04/2012	The West Australian	2,985,600,000
BGC Contracting	Perth CBD	Atlas Iron	Wodgina Iron Ore Mine	Contract extension.	350,000,000	23/08/2012	Business News	3,335,600,000
BIS Industries	Osborne Park	Gindalbie Metals	Karara Iron Ore	A 15 year contract to manage tailings.	23,000,000	10/01/2012	Business News	3,358,600,000
Brierty Ltd	South Perth	Fortescue Metals Group	Solomon	Construction of rail formation.	60,000,000	04/11/2011	ASX	3,418,600,000
Brierty Ltd	South Perth	Fortescue Metals Group	Cloudbreak	Construction of Fuel Loading and Provisioning Facility.	10,000,000	15/11/2011	Company Website	3,428,600,000

Brierty Ltd	South Perth	Karara Mining Limited	Solomon	Mining services including drill and blast, load and haul, crushing and screening, road haulage and train loading.	185,000,000	01/02/2012	Company Website	3,613,600,000
Brierty Ltd	South Perth	FMG	Cloudbreak Iron Ore	To construct rail formation for six sidings.	39,000,000	19/06/2012	Business News	3,652,600,000
Brierty Ltd	South Perth	Fremantle Ports	Rous Head extension project	To develop a public dual lane access road.	13,000,000	07/01/2013	Business News	3,665,600,000
Brierty Ltd	South Perth	Atlas Iron	Abydos	Construction of access roads, bulk earthworks, drainage and pavement layers.	15,000,000	11/03/2013	Mining News	3,680,600,000
Brierty Ltd	South Perth	Rio Tinto	Cape Lambert	To include earthworks, services, road works and landscaping and to develop 221 housing lots.	55,000,000	10/05/2012	Business News	3,735,600,000
Brookefield Multiplex	CBD	Hancock Prospecting	Roy Hill Iron Ore	To build accommodation villages.	190,000,000	27/06/2012	Business News	3,925,600,000
Brookefield Multiplex	CBD	Hancock Prospecting	Roy Hill Iron Ore	Design and construction of non-processing infrastructure.	70,000,000	23/04/2013	Business News	3,995,600,000
Calibre	Perth CBD	Rio Tinto	Yandicoogina Project	To provide EPM.	150,000,000	21/08/2012	Business News	4,145,600,000

Cape Crushing and Earthmoving Contractors	South Guilford	BHP Billiton	Nickel West	Ore handling, crushing and sampling.	40,000,000	29/07/2011	Company Website	4,185,600,000
Cardno BEC	South Perth	Rio Tinto	Tom Price, Paraburdoo and Channar iron ore mines in WA.	Supply design services for an electrical infrastructure upgrade.	22,000,000	13/02/2012	Mining News	4,207,600,000
Cays Engineering	Greenfields	FMG	T155 Port Expansion	Project Management, supply, fabrication, surface treatment and assembly of 500 tonne of structural steel, chutes, conveyor frames, hand railing, grating and stairs.	6,100,000	2012	Company Website	4,213,700,000
Central Systems	Osborne Park	Chevron	Gorgon	To undertake earthworks, site preparation and pre-cast concrete construction for KT's carbon dioxide injection pipeline package.	7,000,000	08/05/2012	Business News	4,220,700,000
Central Systems	Osborne Park	FMG	Solomon Hub - Iron Ore	Provide management, labour and plant to construct the civil and concrete scope.	25,000,000	01/12/2011	Company Website	4,245,700,000

CEPT Joint Venture	The CEPT	Fortescue Metals Group	Cloudbreak	EPC	247,000,000	01/11/2011	AMEC Website	4,492,700,000
Cimeco	Spearwood	Rio Tinto	West Angelas and Brockman Iron Ore Mine	Design and construction of fuel infrastructure.	70,000,000	17/09/2012	Business News	4,562,700,000
Civmec Construction & Engineering	Henderson	Chevron	Wheatstone	Will supply approximately 10,000 tonnes of structural steel.	-	14/07/2011	The West Australian	4,562,700,000
Civmec Construction & Engineering	Henderson	Cameron Australasia		To construct subsea manifolds.	4,000,000	02/02/2012	Media Release	4,566,700,000
Civmec Construction & Engineering	Henderson	Chevron	Wheatstone	Supply and manufacture of precast concrete.	50,000,000	22/01/2013	Company Article	4,616,700,000
Civmec Construction & Engineering	Henderson	Chevron	Gorgon	Assembly of 41 modules.		22/01/2013	Company Article	4,616,700,000
Cleveland Compressed Air Services	Maddington	Chevron	Wheatstone	Compaction Phase Air Compressor Package.	-	08/10/2011	ProjectConnect	4,616,700,000
Clough	CBD	Chevron	Wheatstone	Provide labour, materials and a support vessel for the offshore hook-up and commissioning component of the Wheatstone project.	350,000,000	02/02/2012	Business News	4,966,700,000
Clough	CBD	Chevron	Wheatstone	Design and construction of the product loading facility and tug berths.	400,000,000	09/02/2012	Business News	5,366,700,000

Clough	CBD	Chevron	North West Coast	Contract extension to undertake conceptual studies, FEED, procurement support, planning and development of construction work packs.	20,000,000	14/11/2012	Business News	5,386,700,000
Clough AMEC	CBD	Chevron	Wheatstone	Building the maintenance database, assuring operational readiness, training and development programs, operations engineering and support services.	30,000,000	11/04/2012	Business News	5,416,700,000
Clough Forge	CBD & Nedlands	Hancock Prospecting	Roy Hill Iron Ore	Build port materials handling facility.	-	24/08/2011	Company Website	5,416,700,000
Construction Industries Australia	Nedlands	Citic Pacific	Sino Iron	Undisclosed.	23,000,000	19/01/2012	Mining News	5,439,700,000
Coretrack Ltd	Bibra Lake	Newcrest Mining	Newcrest	Rig Services.	2,000,000	15/09/2011	Trader Dealer	5,441,700,000
CPC Engineering	Kalgoorlie	MacPhersons Resources	Nimbus Project	Engineering and design.	-	15/11/2012	Business News	5,441,700,000
CTEC	Balcatta	Hamersley Iron	West Angelas power station	Includes the design, supply and manufacture of two low emission open cycle gas turbine units with the capability of running on natural gas and diesel fuel.	-	29/11/2011	Business News	5,441,700,000

CTEC	Balcatta	Rio Tinto	Cape Lambert	To build a gas turbine power station.	280,000,000	03/09/2012	Business News	5,721,700,000
Decmil Group	Osborne Park	Rio Tinto	Marandoo Mine Phase 2 Project	The construct heavy mobile equipment infrastructure and associated facilities.	30,000,000	03/07/2012	The West Australian	5,751,700,000
Decmil Group	Osborne Park	Chevron	Wheatstone	Fly Camp.	70,000,000	11/10/2011	WA Business News	5,821,700,000
Decmil Group	Osborne Park	FMG	Christmas Creek	Design, approvals, procurement, construction and commissioning of an airport.	30,000,000	13/12/2011	Mining News	5,851,700,000
Decmil Group	Osborne Park	Rio Tinto	The Western Stream of its 333 program	A five-year framework agreement to provide civil works including workers and equipment.	-	09/02/2012	Mining News	5,851,700,000
Decmil Group	Osborne Park	FMG	T155 rail expansion program	Will build a 200-person rail camp.	28,000,000	16/02/2012	Mining News	5,879,700,000
Decmil Group	Osborne Park	FMG	Various	To deliver a rail car workshop, amenities building and administration centre. Variations to existing contracts include additional accommodation and rooms.	137,000,000	14/05/2012	Company Website	6,016,700,000
Decmil Group	Osborne Park	BHP Billiton	Port Hedland	Design an accommodation village.	94,000,000	12/06/2012	The West	6,110,700,000

Decmil Group	Osborne Park	Rio Tinto	Western Turner Syncline	Includes the construction of a heavy vehicle workshop and associated facilities, a security gatehouse, a first aid building, a communications hut and a radio based station facility.	30,000,000	12/12/2012	Mining News	6,140,700,000
Decmil Group	Osborne Park	Roy Hill	Pilbara	Construction of port and rail facilities.	71,000,000	11/04/2013	Business News	6,211,700,000
Decmil Group	Osborne Park	Woodside	Browse	Temporary workers camp.	120,000,000	10/04/2013	Jobs In Mining	6,331,700,000
Dimension Data	CBD	Chevron	Wheatstone	Detailed Design and Design Assurance of the Permanent Network and Telephony Systems.	-	25/02/2013	Projectory	6,331,700,000
Diploma Group	Belmont	Rio Tinto	Paraburdoo	Includes earthworks and demolition to prepare the site, as well as design and construction of a 244-person camp.	44,000,000	19/07/2012	Business News	6,375,700,000
Diploma Group	Belmont	Rio Tinto	Wickham	To design and construct a fly-in fly-out base.	49,000,000	05/10/2012	Business News	6,424,700,000
Downer Clough Joint Venture	CBD	CSBP	Ammonium nitrate facility	Involves the construction of an additional nitric acid plant and ammonium nitrate plant, together with an upgrade of the existing infrastructure.	200,000,000	15/12/2011	Business News	6,624,700,000

Downer EDI Mining	CBD	Undisclosed	Pilbara	Electrical and instrumentation.	142,000,000	04/10/2011	Company Website	6,766,700,000
Downer EDI Mining	CBD	Karara Mining Limited	Karara Iron Ore	A six year contract for drill and blast and load and haul services.	570,000,000	06/02/2012	Mining News	7,336,700,000
Downer EDI Mining	CBD	Gindalbie Metals	Karara Iron Ore	The contract includes electrical and instrumentation works.	64,000,000	20/02/2012	The West Australian	7,400,700,000
Downer EDI Mining	CBD	BHP Billiton Iron Ore	Pilbara	Supply of locomotives.	400,000,000	02/03/2012	Mining News	7,800,700,000
Downer EDI Mining	CBD	Rio Tinto	Cape Lambert	5 year framework agreement that provides Downer with preferred contractor status for electrical and instrumentation work.	-	15/03/2012	Mining News	7,800,700,000
Downer EDI Mining	CBD	BHP Billiton	Jimblebar Iron Ore Mine	Installation of power lines and substations.	71,700,000	19/06/2012	Business News	7,872,400,000
Downer EDI Mining	CBD	FMG	Pilbara	Build locomotives and provide service and support for the trains for a minimum of 5 years.	73,000,000	22/06/2012	Business News	7,945,400,000
Eastern Guruma & Wirlu-murra Yinjibarndi Aboriginal Corporation JV		FMG	Solomon Mine	Mining services.	200,000,000	21/02/2013	Business News	8,145,400,000
Emerson		Chevron	Gorgon	To supply control valves and valve actuators to regulate gas flow.	63,300,000	13/03/2012	Media Monitors	8,208,700,000

Empired		St Barbara	Leonora and Southern Cross	To deliver a range of services, including service desk, desktop, server and network managed infrastructure services to all of St Barbara's core business systems and remote operations.	4,500,000	09/05/2012	Perth Now	8,213,200,000
Engenium	CBD	Norton Gold Fields	Enterprise Project	EPCM contract	-	23/01/2013	Company Website	8,213,200,000
Ertech Holdings	Wangara	Chevron	Gorgon	General services.	50,000,000	08/11/2011	Company Website	8,263,200,000
Fleetwood Corporation	East Perth	State Government	Osprey Service Workers' Village (South Hedland)	A construction contract for a 293-unit service workers village.	-	18/07/2012	Business News	8,263,200,000
Fleetwood Corporation	East Perth	Rio Tinto	Searipple Village	Provide housing for Rio's operational workforce of up to 660 people.	14,000,000	06/12/2012	Mining News	8,277,200,000
FMC Technologies	Henderson	Chevron	Wheatstone	Design, manufacture and supply of subsea production systems.	325,000,000	23/01/2012	Oil & Gas Australia	8,602,200,000
FMC Technologies	Henderson	Woodside	Greater Western Flank	Design, manufacture and supply of subsea production systems.	150,000,000	01/02/2012	Media Monitors	8,752,200,000
Forge Group	Nedlands & Spearwood	Fortescue Metals Group	Solomon	Primary Crushing Hubs.	200,000,000	30/08/2011	Company Website	8,952,200,000
Forge Group	Nedlands & Spearwood	FMG	Solomon Iron Ore	Construction of civil and concrete works.	125,000,000	28/03/2012	Mining News	9,077,200,000

Forge Group	Nedlands & Spearwood	BHP	Port Hedland	Will provide a scope of work associated with the first phase of BHP's non process infrastructure.	41,000,000	04/05/2012	The West Australian	9,118,200,000
Forge	Nedlands & Spearwood	BHP	Yarnima	The delivery of a combined cycle gas turbine power station.	105,000,000	12/12/2012	Mining News	9,223,200,000
Fugro TSM	CBD	Woodside	North West Shelf Project	Responsible for project management, engineering, procurement and execution under the Great Western Flank Phase 1 subsea installation contract.	100,000,000	10/02/2012	Business News	9,323,200,000
GCo Electrical	Geraldton	Karara Mining Limited	Karara Iron Ore	The contract works include the installation of cables and cable trays, wiring, switch rooms, transformers and lighting, as well as relocation works of existing port infrastructure including substations and high-voltage cabling.	8,500,000	08/03/2012	Business News	9,331,700,000
GE	Jandakot	Chevron	Gorgon Project	To maintain power generation, compression trains and other associated equipment.	600,000,000	20/07/2012	Business News	9,931,700,000

GE	Jandakot	Apache Energy	Julimar Gas Project	Supply subsea equipment.	150,000,000	24/02/2012	Business News	10,081,700,000
Georgiou Group & Gumala Enterprises Joint Venture		Rio Tinto	Pannawonica	To construct a tailings storage facility.	37,000,000	04/07/2012	Business News	10,118,700,000
Global Surface Mining	Welshpool	Fortescue Metals Group	Christmas Creek	To operate and maintain 29 surface miners.	160,000,000	16/04/2013	Mining News	10,278,700,000
GR Engineering	Belmont	Newcrest Mining	Telfer Gold Mine	EPC, Regrind Project.	48,000,000	07/10/2011	Company Website	10,326,700,000
GR Engineering	Belmont	Central Tenemyte Gold	Central Tenemyte Gold	Letter of Intent, EPC - refurbishment, upgrade and re-commissioning of process plant.	-	07/10/2011	Company Website	10,326,700,000
GR Engineering	Belmont	Sandfire Resources	DeGrussa Copper-Gold Project	EPCM contract which includes the foundations, structures, mechanical equipment, piping, electrical, instrumentation, controls, and information management systems of the plant.	12,000,000	04/04/2012	Australian Mining	10,338,700,000
GR Engineering	Belmont	Newcrest Mining	Telfer Gold Mine	Engineering design and documentation, fabrication, construction and commissioning works.	18,000,000	23/04/2012	Mining News	10,356,700,000
GR Engineering	Belmont	Reed Resources	Meekatharra Gold Project	To install a new heavy duty primary crusher.	-	17/07/2012	Business News	10,356,700,000

GR Engineering	Belmont	Doray Minerals	Andy Well Gold Project	Engineering, procurement and construction of the processing plant.	31,000,000	31/07/2012	Mining News	10,387,700,000
GR Engineering	Belmont	Mutiny Gold	Deflector project	Design and construction of project processing plant.	-	30/11/2012	ASX announcement	10,387,700,000
GR Engineering	Belmont	Doray Minerals	Andy Well Gold Project	To provide engineering, procurement and construction.	30,300,000	07/01/2013	Business News	10,418,000,000
GR Engineering	Belmont	Saracen Mineral Holdings	Carosue Dam gold mine river	Engineering and construction works.	16,000,000	25/02/2013	Business News	10,434,000,000
GWH Equipment	Kalgoorlie	KalNorth Gold Mines	Lindsay's gold mine	Open pit deal.	-	15/11/2012	Business News	10,434,000,000
Hertel Modern	Malaga	Chevron	Gorgon	Paint, insulation and fireproofing services (3 year term).	90,000,000	28/11/2011	Company Website	10,524,000,000
Highline Ltd	Welshpool	Chevron	Wheatstone	Bolted Tanks Construction Phase.	-	10/11/2011	ProjectConnect	10,524,000,000
Highline Ltd	Welshpool	Chevron	Wheatstone	Bolted Tanks Construction Village.	-	10/11/2011	ProjectConnect	10,524,000,000
Highline Ltd	Welshpool	Chevron	Wheatstone	Bolted Tanks Compaction Phase.	-	27/10/2011	ProjectConnect	10,524,000,000
HNZ Global	Belmont & Karratha	Rio Tinto	Dampier & Cape Lambert	To purchase three new helicopters to take marine pilots to the Dampier and Cape Lamberts ports.	-	17/08/2012	Business News	10,524,000,000
ISS Group	Osborne Park	Chevron	Gorgon	Licences, services, maintenance and software support.	2,400,000	19/01/2012	Business News	10,526,400,000

John Holland Group	West Perth & Osborne Park	Chevron	Wheatstone	Design and construction of an accommodation village including a 3,800-bed village which includes recreation centres, a football oval, a swimming pool, tennis courts, a medical centre and dining facilities.	370,000,000	12/12/2011	Company Website	10,896,400,000
John Holland Group	West Perth & Osborne Park	Chevron	Wheatstone	Design and construct a package of 12 permanent buildings.	240,000,000	09/01/2012	Projectory	11,136,400,000
John Holland Group	West Perth & Osborne Park	Rio Tinto	Cape Lambert Port B	To deliver the wharf extension.	186,000,000	07/02/2012	Mining News	11,322,400,000
Keller Australia Group	Willetton	Chevron	Wheatstone	Piling Installation.	180,000,000	23/01/2012	Projectory	11,502,400,000
Kentz/CBI	CBD & West Perth	Extension Hill	Gorgon	Various.	2,300,000,000	21/07/2011	Kentz Website	13,802,400,000
Laing O'Rourke	Burswood	Chevron	Wheatstone	Civil and structural engineering and construction.	-	13/01/2013	Company Website	13,802,400,000
Leighton	West Perth	Regional Development and Lands	Ord-East Kimberley Project	Construction works.	146,000,000	08/12/2011	Business News	13,948,400,000
Leighton	West Perth	OneSteel	South Middleback Ranges	Includes supervision, equipment, labour, materials and infrastructure.	240,000,000	15/12/2011	Business News	14,188,400,000

Leighton	West Perth & CBD	Fortescue Metals Group	Firetail Iron Ore Deposit	To provide mine management, including operating and maintaining the open cut mining fleet, ore handling plants, and associated infrastructure.	1,500,000,000	25/09/2012	Australian Mining	15,688,400,000
Leighton	West Perth & CBD	Fortescue Metals Group	Solomon Mine Project	Operating and maintaining the mining fleet, ore handling plants and associated infrastructure.	1,500,000,000	15/10/2012	Projectory	17,188,400,000
Leighton	West Perth & CBD	Chevron	Wheatstone	Design and construction of 12 permanent buildings for the onshore gas processing facilities, including an operations building, laboratory, maintenance centre, vehicle maintenance shop, fire station and plant warehouse.	240,000,000	22/12/2011	Business News	17,428,400,000
Leighton	West Perth & CBD	Chevron	Wheatstone	Subsea Pipeline Micro tunnel - Construction of a 1.2 kilometre long tunnelled shore.	60,000,000	22/12/2011	Business News	17,488,400,000
Leighton	West Perth & CBD	Rio Tinto	Hope Downs	Earthworks.	104,000,000	25/08/2011	Company Website	17,592,400,000
Leighton	West Perth & CBD	Chevron	Gorgon	Fabrication and transportation work.	950,000,000	15/06/2012	Business News	18,542,400,000

Leighton	West Perth & CBD	Chevron	Gorgon	Carrying out earthworks and installing concrete and underground drainage, pipes, and cables.	850,000,000	25/02/2013	Business News	19,392,400,000
Leighton	West Perth & CBD	Chevron	Gorgon	Miscellaneous civil works.	212,000,000	11/03/2013	The West Australian	19,604,400,000
LogiCamms	West Perth	Rio Tinto	Intercourse Island and Cape Lambert sites	Two design contracts.	8,300,000	11/01/2012	Business News	19,612,700,000
LogiCamms	West Perth	Chevron	Gorgon	To conduct maintenance reviews, build asset registers, and develop maintenance tactics.	8,000,000	17/02/2012	Business News	19,620,700,000
Lycopodium	East Perth	Rio Tinto	Marandoo Mine Phase 2 Project	Plant upgrade and associated project infrastructure.	-	13/04/2012	Company Website	19,620,700,000
Lycopodium	East Perth	Rio Tinto	Nammuldi Iron Ore Mine	To manage the expansion.	-	28/05/2012	Business News	19,620,700,000
MACA	Welshpool	Atlas Iron	Mt Dove	The award includes 3 contracts and a variety of services.	66,000,000	25/06/2012	Mining News	19,686,700,000
MACA	Welshpool	Regis Resources	Rosemont Gold operation	Letter of intent - Mining services contract.	220,000,000	2/11/2012	Mining News	19,906,700,000
MACA	Welshpool	Focus Minerals	Laverton Project	To supply drilling, blasting, load and haul services.	45,000,000	13/11/2012	Mining News	19,951,700,000

MACA	Welshpool	Atlas Iron	Abydos Mine	A construction, processing and mining services contract.	200,000,000	14/11/2012	Mining News	20,151,700,000
MacMahon	West Perth	Fortescue Metals Group	Solomon Deposit	Rail Spur Construction.	300,000,000	16/08/2011	Company Website	20,451,700,000
MacMahon	West Perth	Tropicana Joint Venture	Tropicana Gold	Mine Development (10 year term).	900,000,000	15/07/2011	Company Website	21,351,700,000
MacMahon	West Perth	BHP Billiton Iron Ore	Wheelarra	Construct haul roads and run mine pad.	129,000,000	12/08/2011	Company Website	21,480,700,000
MacMahon	West Perth	Newmont	Boddington Gold Mine	Mining operation and ore re-handling.	-	12/08/2011	Company Website	21,480,700,000
MacMahon	West Perth	Panoramic Resources	Savannah	Production drilling and cable bolting.	-	12/08/2011	Company Website	21,480,700,000
MacMahon	West Perth	Rio Tinto	Hope Downs 4	Rail Earthworks and Bridge Construction.	129,000,000	04/07/2011	Company Website	21,609,700,000
MacMahon	West Perth	Rio Tinto	Cape Lambert Port B	Bridges over Boat Beach Road.	-	04/07/2011	Company Website	21,609,700,000
MacMahon	West Perth	Rio Tinto	Cape Lambert Port A	Bulk Earthworks, Roadwork's and Civil Works.	-	04/07/2011	Company Website	21,609,700,000
MacMahon	West Perth	FMG	Solomon Deposit/Chichester Range	Construct a rail spur including a construction of four major bridges.	330,000,000	21/12/2011	Mining News	21,939,700,000
MacMahon	West Perth	Fortescue Metals Group	Christmas Creek	To provide open-cut mining services.	1,800,000,000	31/10/2012	Perth Now	23,739,700,000
Matrix Composites & Engineering	Henderson	Various Projects	Various Projects	Supply of iron ore car dumper components, drilling centralisers and various other products and services.	14,000,000	17/11/2011	Company Website	23,753,700,000

Matrix Composites and Engineering	Henderson	Various	Various	To provide drilling products, subsea, umbilical, riser and flow line ancillary equipment and well construction products.	48,200,000	10/08/2012	Company Website	23,801,900,000
McLaren Hire	Karratha	Chevron	Wheatstone/ Gorgon	Supply vehicles.	-	06/12/2011	Company Website	23,801,900,000
Mermaid Marine	Fremantle, Karratha & Broome	Santos	Modec	Offshore marine services.	15,000,000	16/10/2012	Business News	23,816,900,000
Mermaid Marine	Fremantle, Karratha & Broome	BHP Billiton	Floating Production Storage & Offloading Operations	To provide offshore marine support.	50,000,000	9/01/2013	Business News	23,866,900,000
Metro Lintel Steel	Bibra Lake	Chevron	Gorgon	Draw, fabricate and supply.	5,486,000	00/08/2011	Company	23,872,386,000
Minepower	Armadale	Kentor Gold	Murchison Gold Project	Undisclosed.	-	6/03/2012	Business News	23,872,386,000
Minepower	Armadale	Reed Resources	Meekatharra Gold Project	Stage 1 mining contract.	-	15/10/2012	Projectory	23,872,386,000
Mineral Resources	Applecross	Fortescue Metals Group	Christmas Creek 2	Design, Construct and Operate (over 10 year term).	1,000,000,000	04/07/2011	Company Website	24,872,386,000
Mining and Civil Australia	Cannington	Kimberley Diamonds Company NL	Ellendale	Mining Services including drilling and blasting, loading and hauling and crusher feed (21 month term).	65,000,000	17/11/2011	Company Website	24,937,386,000

Monadelphous Group	Victoria Park	Various	Cape Lambert / Cooroy and Woodford Sewage Treatment Plant / Tedi Mining	Structural, mechanical and piping works / Water utility / Pipeline remediation.	140,000,000	18/11/2011	Business News	25,077,386,000
Monadelphous Group	Victoria Park	BHP Billiton	Worsley Alumina	Three year contract, minor capital project services.	-	19/08/2011	Company Website	25,077,386,000
Monadelphous Group	Victoria Park	Rio Tinto and Hancock Prospecting	Hope Downs 4 Iron Ore	Structural, mechanical and piping.	150,000,000	19/09/2011	Company Website	25,227,386,000
Monadelphous Group	Victoria Park	Woodside	Pluto LNG	Mechanical commissioning support.	-	19/08/2011	Company Website	25,227,386,000
Monadelphous Group	Victoria Park	Chevron	Gorgon LNG	Onshore Gas Pipeline.	180,000,000	21/10/2011	Mining News	25,407,386,000
Monadelphous Group	Victoria Park	Bechtel	Wheatstone	Construction, operation support and services contract.	70,000,000	16/12/2011	Business News	25,477,386,000
Monadelphous Group	Victoria Park	BHP Billiton	Port Hedland Inner Harbour Project	Comprises structural, mechanical and piping work associated with materials handling and processing facilities.	290,000,000	23/12/2011	Perth Now	25,767,386,000
Monadelphous Group	Victoria Park	Rio Tinto	Coastal Waters Project	Will construct and install a potable water supply system.	-	30/01/2012	Mining News	25,767,386,000
Monadelphous Group	Victoria Park	BHP Billiton	Macedon Gas Project	Structural, mechanical and piping installation.	150,000,000	16/05/2012	Business News	25,917,386,000

Monadelphous Group	Victoria Park	Rio Tinto	Pilbara	Design and construction of a gas transmission pipeline.	-	16/05/2012	Business News	25,917,386,000
Monadelphous Group	Victoria Park	BHP Billiton	Jimblebar iron ore	Involved structural, mechanical and piping works.	75,000,000	30/08/2012	Business News	25,992,386,000
Monadelphous Group	Victoria Park	Rio Tinto	(a) Marandoo Mine Phase 2 Project (b) Coastal and inland west operations	(a) Structural, mechanical and piping works (b) Three year extensions to two shutdown and maintenance service contracts.	320,000,000	24/10/2012	Business News	26,312,386,000
Monadelphous Group	Victoria Park	Chevron	Gorgon Project	One year extension of contract for operation and maintenance of construction facilities and utilities on Barrow Island.	130,000,000	09/11/2012	Company Website	26,442,386,000
Monadelphous Group	Victoria Park	Woodside Energy	Karratha Gas Plant	3 year contract for provision of maintenance and shutdown services.	150,000,000	31/10/2012	LNG World news	26,592,386,000
Monadelphous Group	Victoria Park	Rio Tinto	Cape Lambert	To handle engineering, procurement and construction.	-	11/02/2013	Business News	26,592,386,000
Monadelphous Group	Victoria Park	Rio Tinto	Western Turner Brockman	To supply and install structural, mechanical, piping, electrical and instrumentation works.	260,000,000	25/02/2013	Business News	26,852,386,000

Neptune Marine Services	CBD	Hess Exploration Australia Pty Ltd	Equus Gas Fields Development	Geotechnical and geophysical surveys.	14,500,000	16/11/2011	Company Website	26,866,886,000
Neptune Marine Services		Eni	Blacktip Gas Field	Inspection, repair and maintenance including saturation diving, air diving and remote-operated vehicle works.	6,000,000	21/02/2013	Business News	26,872,886,000
NewSat	Bayswater	Chevron	Wheatstone Project	To provide satellite communications services and hardware.	8,590,000	20/07/2012	Business News	26,881,476,000
Nomad Building Solutions	Osborne Park	Rio Tinto	Western Turner Brockman	Design and build accommodation and laundries.	6,300,000	20/07/2011	MST Mine Supply Today	26,887,776,000
Nomad Building Solutions	Osborne Park	Rio Tinto	Cape Lambert	Design and manufacture of camp buildings.	3,500,000	20/07/2011	MST Mine Supply Today	26,891,276,000
Nomad Building Solutions	Osborne Park	Newmont Mining	Boddington Gold Mine	Purchase of rental accommodation for 187 workers.	8,500,000	30/11/2011	Mining News	26,899,776,000
Norfolk Group	Lake Argyle	Rio Tinto	Brockman mine	Electrical and instrumentation engineering and installation services.	17,500,000	10/04/2012	Business News	26,917,276,000
Norfolk Group	Lake Argyle	GE	Fortescue Metal Group's track	To provide a radio-based rail signalling system.	56,000,000	17/08/2012	Business News	26,973,276,000
Northern Star Resources	Stirling	FMG			6,000,000	23/01/2013	Media Monitors	26,979,276,000
Northerly Group	Subiaco	Rio Tinto	Perth Airport	To create office buildings.	15,000,000	27/06/2012	Business News	26,994,276,000

NRW Holdings	Belmont	Rio Tinto	Cape Lambert	Conveyor link earthworks, relocation of water pipes and rail formation earthworks.	133,000,000	13/09/2012	Business News	27,127,276,000
NRW Holdings	Belmont	Rio Tinto	Yandi	Bulk earthworks.	90,000,000	16/10/2012	Mining News	27,217,276,000
NRW Holdings Limited	Belmont	Fortescue Metals Group	Herb Elliott	Site Works.	112,000,000	29/07/2011	Company Website	27,329,276,000
NRW Holdings Limited	Belmont	Fortescue Metals Group	Pilbara	Rail Line works.	70,000,000	14/07/2011	Company Website	27,399,276,000
NRW Holdings Limited	Belmont	Chevron	Wheatstone	Construction of access roads.	99,000,000	11/11/2011	Company Website	27,498,276,000
NRW Holdings Limited	Belmont	Rio Tinto	Various	Various.	125,000,000	19/04/2012	The West Australian	27,623,276,000
NRW Holdings Limited	Belmont	BHP Billiton	Inner Harbour Project	Includes bulk earthworks, ground improvement works, rail and concrete installation.	129,000,000	23/05/2012	The West Australian	27,752,276,000
NRW Holdings Limited	Belmont	Rio Tinto	Pilbara	Upgrade to the existing road between Great Northern Highway and the West Angeles iron ore mine.	32,000,000	15/11/2012	Mining News	27,784,276,000
NRW Holdings	Belmont	FMG	Solomon and Christmas Creek	a) 28.4km of rail earthworks for the Solomon spur rail project b) a joint venture early mining services contract for Solomon c) a drill and blast contract for Christmas Creek.	148,500,000	04/06/2012	The West Australian	27,932,776,000

NRW Holdings	Belmont	Fortescue Metals Group	Solomon	Various.	80,000,000	29/07/2011	Company Website	28,012,776,000
NRW Holdings	Belmont	FMG	Cloudbreak	Drilling services.	140,000,000	12/02/2013	Mining News	28,152,776,000
NRW Holdings	Belmont	Hancock Prospecting	Roy Hill Iron Ore	Earthworks, piping and associated works along with drill and blast operations.	67,000,000	18/04/2013	The West Australian	28,219,776,000
NRW Holdings	Belmont	Rio Tinto	Nammuldi Iron Ore Mine	Bulk earthworks projects.	180,000,000	30/04/2013	Mining News	28,399,776,000
NWPM	Joondalup	Newmont	Boddington Gold Mine	To carry out the detailed engineering, design and project management services.	20,000,000	11/04/2013	Mining News	28,419,776,000
O'Donnell Griffin	Canning Vale	Undisclosed	Pilbara	Electrical and instrumentation for the construction and commissioning of underground crushing, conveying and dewatering facilities.	37,000,000	26/07/2011	Company Website	28,456,776,000
O'Donnell Griffin	Canning Vale	BHP Billiton	Pilbara	Rail signalling systems.	82,000,000	28/11/2011	Company Website	28,538,776,000
Oceaneering International Services Limited	Perth CBD	Apache Energy	Julimar Development Project	To supply a 25 km long electro-hydraulic umbilical.	-	05/10/2012	Business News	28,538,776,000
OTOC	Applecross	Rio Tinto	Brockman 4	To install accommodation units.	32,000,000	22/10/2012	Business News	28,570,776,000

OTOC	Applecross	Rio Tinto	Cape Lambert	Civil works and associated services, EPCM and Contractors Area.	10,700,000	25/10/2011	Company Website	28,581,476,000
OTOC	Applecross	Rio Tinto	Western Turner Brockman	Installation of permanent buildings.	3,700,000	25/10/2011	Company Website	28,585,176,000
OTOC	Applecross	Extension Hill	Magnetite	EPHL Exploration Camp.	33,000,000	25/10/2011	Company Website	28,618,176,000
OTOC	Applecross	Hancock Prospecting	Roy Hill Iron Ore	Rail Camp - Design, supply and installation.	-	25/10/2011	Company Website	28,618,176,000
OTOC	Applecross	Rio Tinto	West Angelas Village	Infrastructure upgrades and installation of transportable accommodation buildings.	14,000,000	27/03/2012	Mining News	28,632,176,000
Pacific Energy	Perth CBD	AngloGold Ashanti Australia Limited	Tropicana Gold	A contract to build, own and maintain a power station.	-	21/06/2012	Mining News	28,632,176,000
Pacific Energy	Perth CBD	Reed Resources	Meekatharra Gold Project	To supply power.	-	17/07/2012	Business News	28,632,176,000
Perkins Builders	Balcatta	Hancock Prospecting	Perth Airport	Construction contract to build corporate headquarters and remote operations centre.	46,000,000	22/05/2012	Business News	28,678,176,000
Perkins Builders	Balcatta	ATCO Gas	Jandakot	To construct ATCO's two story office building.	10,000,000	16/01/2013	Business News	28,688,176,000
Perth Surveying Services	Landsdale	John Holland	Wheatstone Project	To work on the Wheatstone LNG construction village.	2,700,000	05/09/2012	Business News	28,690,876,000

Pindan	Belmont	Rio Tinto	Rail Capacity Enhancement	Accommodation Rooms and Associated Facilities.	15,000,000	31/08/2011	Company Website	28,705,876,000
Pindan	Belmont	Fortescue Metals Group	Solomon Hub - Iron Ore	Permanent Camp Construction.	56,000,000	17/11/2011	Company Website	28,761,876,000
Pressure Dynamics	Perth International Airport	Woodside	Greater Western Flank	Aggregate figure.	13,000,000	01/06/2012	State of the Future	28,774,876,000
Pressure Dynamics	Perth International Airport	Shell Prelude	FLNG Project		-	01/06/2012	State of the Future	28,774,876,000
Pressure Dynamics	Perth International Airport	Chevron	Wheatstone Project		-	01/06/2012	State of the Future	28,774,876,000
QR National	Welshpool	Alcoa	South West	Road Haulage Agreement - Transport of bauxite, alumina and refinery inputs (10 year term).	400,000,000	19/10/2011	Company Website	29,174,876,000
Qube Logistics	North Fremantle	Sandfire Resources	DeGrussa copper gold-project	Haulage and port services.	120,000,000	16/03/2012	Business News	29,294,876,000
RCR Ltd	CBD (company has three divisions with Mining, Energy, Resources and Power divisions)	Fortescue Metals Group	Solomon Iron Ore	EPC - engineering, procurement, construction and pre-commissioning.	600,000,000	02/11/2011	Mining News	29,894,876,000
RCR Ltd	CBD (company has three divisions with Mining, Energy, Resources and Power divisions)	BHP Billiton Iron Ore	Yarnima	To provide power generation works including the design, manufacture and supply of three heat recovery steam generators and associated equipment.	30,000,000	17/01/2012	Mining News	29,924,876,000

Resource Development Group	CBD	Silver Lake Resources	Murchison Gold Project	Design and construct a processing plant.	35,000,000	12/03/2012	Business News	29,959,876,000
Resource Development Group	CBD	Norton Gold Fields	Paddington	EPCM contract.	-	23/01/2013	Business News	29,959,876,000
Samsung C&T		Hancock Prospecting	Roy Hill Iron Ore	Construction of an iron-ore processing plant.	5,800,000,000	02/04/2013	REPS	35,759,876,000
Savcor	Malaga	Dampier Salt	Dampier Ship Loading Jetty	Includes the removal of the existing timber decking system, refurbishment and painting of the steel superstructure, and the installation of a new precast concrete decking system.	12,800,000	12/12/2011	Business News	35,772,676,000
Schneider Electric	Balcatta	Chevron	Wheatstone	Supply of an electrical control and distribution network solution.	189,000,000	01/03/2013	Company Website	35,961,676,000
Sky West Airlines	Perth Airport	BHP Billiton	Jimblebar Iron Ore	Charter services to Jimblebar.	-	03/10/2012	Business News	35,961,676,000
Sky West Airlines	Perth Airport	Bechtel	Wheatstone	Charter Contract - Transport constructions workers (6 year term).	-	21/11/2011	ASX	35,961,676,000
Sky West Airlines	Perth Airport	BHP Billiton Iron Ore	Area C and Yandi Ore	Air charter services (1 year term).	-	03/11/2011	ASX	35,961,676,000
Sky West Airlines	Perth Airport	BHP Billiton	Jimblebar Iron Ore Mine	Flying workers to the project.	-	3/10/2012	Mining News	35,961,676,000
Sky West Airlines	Perth Airport	Rio Tinto	Brockman 4 Mine	Charter contract.	-	24/12/2012	Mining News	35,961,676,000

Southern Cross Electrical Engineering	Naval Base	Rio Tinto	Cape Lambert Port B	Supply and install overhead lines.	15,000,000	14/11/2011	Mining News	35,976,676,000
Southern Cross Electrical Engineering	Naval Base	Rio Tinto	Yandi Iron Ore Project	Power line construction.	29,000,000	26/09/2012	Business News	36,005,676,000
Southern Cross Electrical Engineering	Naval Base	Anglogold Ashanti & Independence Group	Tropicana Gold Project	Electrical, instrumentation, communication and process control plant infrastructure package.	40,000,000	26/09/2012	Business News	36,045,676,000
Southern Cross Electrical Engineering	Naval Base	Rio Tinto	Cape Lambert	To supply and install electrical and instrumentation.	100,000,000	24/10/2012	Business News	36,145,676,000
Southern Cross Electrical Engineering	Naval Base	Sino Iron	Area F	Process plant construction of power line.	-	17/08/2011	Company Website	36,145,676,000
Southern Cross Electrical Engineering	Naval Base	Rio Tinto	Cape Lambert Port B Project	To supply and install overhead lines.	15,000,000	14/11/2011	Mining News	36,160,676,000
Southern Cross Electrical Engineering	Naval Base	Citic Pacific	Sino Iron Ore	To work on the concentrator area for the second process train and to begin work on the conveyors at the project.	16,000,000	27/04/2012	Archived Article	36,176,676,000
Southern Cross Electrical Engineering	Naval Base	Rio Tinto	Yandi Mine	Design, supply and construct an overhead distribution line.	9,000,000	01/06/2012	Mining News	36,185,676,000
Stella Industrial	Kwinana	Chevron	Gorgon	Painting tanks.	-	16/04/2013	Business News	36,185,676,000

Subsea 7		Apache Energy	Julimar Development Project	Transportation, installation and pre-commissioning of subsea umbilicals, manifolds and diverless tie-in spools.	100,000,000	06/12/2012	Business News	36,285,676,000
Subsea 7	Perth CBD	Apache Energy	Julimar Development Project	Transportation and pipeline equipment.	-	05/10/2012	Business News	36,285,676,000
Svitzer Australia	Fremantle	Chevron	Gorgon	Svitzer will supply four 33m 80-tonne bollard-pull azimuthing stern drive (ASD) tugs and a 16m Pantocarere self-righting pilot boat.	-	9/01/2012	Projectory	36,285,676,000
Thiess	West Perth & Osborne Park	Chevron	Wheatstone	Design and develop a breakwater and materials offloading facility.	260,000,000	31/01/2012	Business News	26,021,676,000
Thiess	CBD	Chevron	Wheatstone	Engineering, procurement and construction of two LNG full containment storage tanks.	500,000,000	20/02/2012	The West Australian	26,521,676,000
Thiess	West Perth & CBD	Chevron	Wheatstone	Preparation of the site for the liquefied natural gas project's downstream processing including the bulk and final-finish earthworks for the plant, storm water drainage system and access roads around the project.	450,000,000	20/04/2012	Perth Now	26,971,676,000

Toll Mermaid Logistics Broome Pty Ltd	Broome	Shell	Shell Prelude FLNG Project	Supply Base and Logistic Support Services.	-	10/01/2012	ProjectConnect	37,495,676,000
Transfield Services	West Perth	Undisclosed	Port Hedland	A three year contract to provide shutdown mechanical and electrical maintenance.	50,000,000	04/07/2012	Business News	37,545,676,000
Transfield Services	West Perth	Rio Tinto	Dampier	To design and construct a fuel storage terminal.	65,000,000	30/07/2012	The West Australian	37,610,676,000
Transfield Services	West Perth	Fortescue Metals Group	Solomon Mine Project	To design and build a diesel storage facility.	35,000,000	30/07/2012	The West Australian	37,645,676,000
Transfield Services		Woodside	North West Shelf Project	To provide maintenance services.	45,000,000	11/12/2012	Business News	37,690,676,000
TWSP (50% Australia and 50% South African)	CBD	Newmont	Tanami Gold Mine	Developing a vertical shaft and associated works at the Northern Territory operation.	35,000,000	13/12/2011	Mining News	37,725,676,000
UGL	CBD (company has four divisions in WA in multiple locations including Kwinana).	Citic Pacific	Sino Iron Ore	Construction and installation of desalination plant stage 2.	-	29/11/2011	Company Website	37,725,676,000
UGL	CBD (company has four divisions in WA in multiple locations including Kwinana).	Various Projects	Various Projects	Includes work on a desalination plant at the Sinosteel plant; a maintenance contract at BHP's Olympic Dam and crude distillation unit work with Caltex.	200,000,000	29/11/2011	Business News	37,925,676,000

UGL	CBD (company has four divisions in WA in multiple locations including Kwinana).	Various Projects	Various Projects		370,000,000	18/04/2012	Business News	38,295,676,000
UGL	CBD (company has four divisions in WA in multiple locations including Kwinana).	Rio Tinto	Pilbara	To supply 38 locomotives.	190,000,000	31/05/2012	Mining News	38,485,676,000
UGL	Perth CBD (company has multiple locations)	BHP Billiton	Jimblebar iron ore	To undertake works for structural, mechanical and piping.	100,000,000	08/08/2012	Business News	38,585,676,000
UXC Connect	CBD	Chevron	Wheatstone	IP surveillance and security solutions.	4,100,000	10/04/2013	REPS	38,589,776,000
VDM Group	Osborne Park	Various	Various	Various.	65,000,000	24/10/2011	FTI Consulting	38,654,776,000
VDM Group	Osborne Park	BHP Billiton Iron Ore	Newman	Earthworks and road works.	-	22/08/2011	Company Website	38,654,776,000
VDM Group	Osborne Park	AngloGold Ashanti Australia Limited	Tropicana Gold	Internal roads, diversion channels, fencing and temporary accommodation camp.	-	14/10/2011	Company Website	38,654,776,000
VDM Group	Osborne Park	Karara Mining Limited	Karara Iron Ore	Design and construction of mine site warehouse, workshops and wash down facility.	10,000,000	14/10/2011	Company Website	38,664,776,000
VDM Group	Osborne Park	BHP Billiton Iron Ore	Central REG Camp	Contract variation. Installation of a central accommodation camp.	21,400,000	29/11/2011	The West Australian	38,686,176,000

VDM Group	Osborne Park	BHP Billiton Petroleum	Macedon Gas Project	Design and construction of onsite buildings including administration control and warehouse maintenance buildings.	9,200,000	29/11/2011	The West Australian	38,695,376,000
VDM Group	Osborne Park	BHP Billiton Iron Ore	Jimblebar Iron Ore Mine	Design and construction of an ammonium nitrate storage facility.	25,200,000	10/01/2012	Business News	38,720,576,000
VDM Group	Osborne Park	CITIC Pacific	Sino Iron project	To proceed with the Line 2AG mill and ball mill mechanical installation package for the mine's developer, MCC Mining.	15,000,000	16/05/2012	Company Website	38,735,576,000
VDM Group	Osborne Park	MCC Mining	Sino Iron project	To install line four, five and six of the Trunnion Bearing and Mill Placement Package.	13,000,000	25/05/2012	Business News	38,748,576,000
VDM Group	Osborne Park	Rio Tinto	Brockman 4 Project	To provide the engineering design work and construction of a new plant maintenance workshop, heavy vehicle fuel facility and related infrastructure, as well as additions to the existing village facilities.	17,000,000	27/06/2012	The West Australian	38,765,576,000

Velocious	Belmont	Chevron	Gorgon	Subsea Gas Piping Support.	5,000,000	05/08/2011	Company Website	38,770,576,000
Viento Group	Osborne Park	Fortescue Metals Group	Solomon Iron Ore	To build a tailings storage facility.	15,400,000	20/05/2013	Mining Australia	38,785,976,000
Watpac	Nedlands	BC Iron & Fortescue Metals Group	Nullagine Project	Hauling ore. The new work is a modification to an existing \$289m contract to deliver surface mining services.	35,000,000	03/07/2012	Mining News	38,820,976,000
WestNet Rail	Welshpool based company with multiple branches in WA including Kwinana	Karara Mining Limited	Karara Iron Ore	Access to rail network, rail infrastructure supports service (15 year agreement).	450,000,000	16/11/2011	Gindalbie Website	39,270,976,000
Wood Group Australia	CBD	Hess Exploration Australia Pty Ltd	Equus Gas Fields Development	To undertake work for a subsea gas gathering system and pipeline to link to an approved or existing liquefaction pipeline.	8,100,000	1/02/2012	Media Monitors	39,279,076,000
Worley Parsons	CBD	Hess Exploration Australia Pty Ltd	Equus Gas Fields Development	To undertake the contract for a deep-water semi-submersible platform.	-	1/02/2012	Media Monitors	39,279,076,000
Worley Parsons	CBD	Chevron	Wheatstone	Construction Management Services.	235,000,000	06/10/2011	Company Website	39,514,076,000
Yokogawa Australia	Belmont	Chevron	Wheatstone	Integrated control and safety.	20,000,000	03/12/2012	Projectory	39,534,076,000
*Aggregate Figure					4,000,000,000			43,534,076,000

*Estimated aggregate figure for undisclosed contract values

